

HUGO DUNHILL MAILING LISTS

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS 11211 John Galt Boulevard Omaha, NE 68137 Toll Free: 800-223-6454 www.hdml.com

Consultants

List: 1264

Consultants Count: 244,093

63% Male 97% Zip + 4 99% Phones 31% Fax Numbers 28% Email Records

This file features Consultants and Consulting Firms. These professionals define problems, conduct studies, analyze data and offer business solutions to their clients. They explore alternative problem-solving methods and may specialize in an individual field or discipline.

Reach Consultants for offers on Seminars, Subscriptions, Books, Recruitment and any other Business-related offer.

The Consultants list is NCOA'd Quarterly.

Selections by Type of Consulting

A 1 1 10 10 11 1	000
Agricultural Consultants	880
Building Construction Consultants	7,799
Business Consultants	39,921
Business Management Consultants	14,688
Communications Consultants	1,526
Computer & Information Technology Consultants	3,867
Computers System Designers & Consultants	5,415
Construction Consultants	1,828
Demolition Consultants	1,262
Education Consultants	3,217
Employee Benefit Consultants	891
Employment Consultants	1,185
Environmental Consultants	2,492
Executive Search Consultants	2,984
Financial Planning Consultants	65,166
Fire Protection Consultants	904
General Management Consultants	1,389
Health & Fitness Program Consultants	3,554
Human Resource Consultants	1,114
Insurance Consultants & Advisors	4,659
Interior Decorators, Designers, & Consultants	14,464
Internet Services Network Designers &	1,590
Consultants	•
Lighting Consultants	2,393
Marketing Consultants	11,840
Pension & Retirement Plan Consultants	997
Personnel Consultants	1,400
Plumbing, Drains, & Sewer Consultants	1,914
Roofing Consultants	11,366
Safety Consultants	1,267
Security Systems Consultants	1,585
Tax Consultants	3,175
Telecommunications Consultants	883
Training Consultants	1,860
Transportation Consultants	3,706
Wedding Consultants Planning & Arranging	1,530
Workmen's Compensation Consultants	2,222



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Selections by Job Function/Title

Administrator	3,150
Chief Executive Officer	6,039
Chief Financial Officer	525
Chief Marketing Officer	108
Chief Operating Officer	314
Chief Technology Officer	197
Controller	195
Director	3,597
Engineering/Technical	445
Executive Office	3,725
Finance Executive	11,080
General Manager	478
Human Resources Executive	877
Information Technology	1,352
Manager	43,065
Manufacturing Executive	114
Marketing Executive	4,791
Office Manager	17,910
Operations Executive	660
Other Contacts	2,012
Owner	105,239
Partner	2,709
President	23,944
Principal	3,287
Professional	628
Publisher/Editor	105
Purchasing	178
Sales Executive	1,651
Strategic Planning	3,325
Vice President	2,072

Selections by Employee Size

1-4	77,230
5-9	68,182
10-19	66,356
20-49	19,333
50-99	6,405
100-249	4,039
250-499	1,061
500-999	506
1000+	180

Selections by Sales Volume

Under \$500K	62,324
\$500,000 to \$1 Million	42,034
\$1 Million to \$2.5 Million	59,077
\$2.5 Million to \$ 5 Million	29,852
\$5 Million to \$10 Million	29,113
\$10 Million to \$50 Million	12,776
\$50 Million to \$100 Million	1,290
\$100 Million to \$500 Million	1,085
\$500 Million to \$1 Billion	149
1 Billion & Over	226

State counts available upon request.



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Pricing 25% Commission to Recognized Brokers

Base \$80/M
Minimum Order \$250/F
Unlimited Use \$160/M
Minimum Unlimited \$500/F
SCF/County/Zip \$5/M
State No Charge
Job Function/Title \$55/M
Age \$5/M
Gender \$5/M
Income \$5/M
Emp Size/Sales V \$5/M

Keycode \$ 3/M
Title Address \$ 5/M
E-Mail Delivery \$ 25/F
Diskette \$ 25/F
CD-Rom \$ 25/F
Phones \$ 15/M
Fax Numbers \$ 45/M

Contact

Tel: 800-223-6454 Email: counts@hdml.com