



HUGO DUNHILL MEDIA
 SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS
 11211 John Galt Boulevard Omaha, NE 68137
 Toll Free: 800-223-6454 www.hdml.com

DB Source – Marketing & Sales Executives

List: 6094

DB Source – Marketing and Sales Executives

Count: 300,286

56% Male 100% Zip + 4 99% Phones 62% Fax Numbers 39% Email Addresses

With a universe of 14 million businesses and 24 million executives, you now have the most comprehensive business information available. Hugo Dunhill Media is well recognized for its wide range of job titles -- over 200 are available.

Our DB Source database is multi-sourced using yellow pages and business white pages, along with annual reports, government data, business directories, corporate and executive registers and public records. In order to ensure accuracy, the file is then put through a telephone verification process to update and obtain additional information such as employee size, key contact name and primary SIC code.

The fact is that well-sourced, intelligently selected business lists and demographically rich databases are the most powerful tools for selling products and services in today's complex business environment. Reaching the right person with the right message is everything. Hugo Dunhill Media's DB Source database can do just that for you. We can help you locate new markets, identify new opportunities and build existing relationships.

Marketing Executives are responsible for developing and executing a clearly defined marketing and communications strategy in a manner that supports consistent business growth and enhances brand equity and awareness

Sales Executives are responsible for revenues and the execution of the company's sales plan. This includes market competitiveness, pricing, compensation and distribution and channel strategy

Reach these Marketing and Sales Executives for offers on Seminars, Subscriptions, Books, Recruitment and any other Marketing or Sales offers.

The DB Source – Marketing and Sales Executives list is NCOA'd quarterly.

Selections by Job Title

Marketing Executive	165,764
Sales Executive	134,522

Selections by Employee Size

1-4	22,616
5-9	41,834
10-19	63,705
20-49	74,461
50-99	51,650
100-249	33,583
250-499	8,050
500-999	3,245
1000+	1,142

Selections by Sales Volume

Under \$500K	12,936
\$500,000 to \$1 Million	22,616
\$1 Million to \$2.5 Million	49,167
\$2.5 Million to \$ 5 Million	44,645
\$5 Million to \$10 Million	43,994
\$10 Million to \$50 Million	71,693
\$50 Million to \$100 Million	17,767
\$100 Million to \$500 Million	11,303
\$500 Million to \$1 Billion	1,194
1 Billion & Over	1,189

State counts available upon request.



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Pricing 25% Commission to Recognized Brokers

Base	\$ 80/M	Keycode	\$ 3/M
Minimum Order	\$ 250/F	Title Address	\$ 5/M
Unlimited Use	\$ 160/M	E-Mail Delivery	\$ 25/F
Minimum Unlimited	\$ 500/F	Diskette	\$ 25/F
SCF/County/Zip	\$ 5/M	CD-Rom	\$ 25/F
State	No Charge	Phones	\$ 15/M
Job Title	\$ 5/M	Fax Numbers	\$ 45/M
Employee Size	\$ 5/M		
Sales Volume	\$ 5/M		
Gender	\$ 5/M		

Contact

Tel: 800-223-6454 Email: counts@hdml.com