

**HUGO DUNHILL MEDIA**

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS
11211 John Galt Boulevard Omaha, NE 68137
Toll Free: 800-223-6454 www.hdml.com

**DB Source – Marketing &
Sales Executives****List: 6094****DB Source – Marketing and Sales Executives****Count: 1,716,684****50% Male 100% Zip + 4 99% Phones 43% Fax Numbers 72% Email Addresses**

With a universe of 14 million businesses and 24 million executives, you now have the most comprehensive business information available. Hugo Dunhill Media is well recognized for its wide range of job titles -- over 200 are available.

Our DB Source database is multi-sourced using yellow pages and business white pages, along with annual reports, government data, business directories, corporate and executive registers and public records. In order to ensure accuracy, the file is then put through a telephone verification process to update and obtain additional information such as employee size, key contact name and primary SIC code.

The fact is that well-sourced, intelligently selected business lists and demographically rich databases are the most powerful tools for selling products and services in today's complex business environment. Reaching the right person with the right message is everything. Hugo Dunhill Media's DB Source database can do just that for you. We can help you locate new markets, identify new opportunities and build existing relationships.

Marketing Executives are responsible for developing and executing a clearly defined marketing and communications strategy in a manner that supports consistent business growth and enhances brand equity and awareness

Sales Executives are responsible for revenues and the execution of the company's sales plan. This includes market competitiveness, pricing, compensation and distribution and channel strategy

Reach these Marketing and Sales Executives for offers on Seminars, Subscriptions, Books, Recruitment and any other Marketing or Sales offers.

The DB Source – Marketing and Sales Executives list is NCOA'd quarterly.

Selections by Job Title

Marketing Executive	515,938
Sales Executive	1,200,746

Selections by Employee Size

1-4	61,898
5-9	181,121
10-19	325,917
20-49	418,459
50-99	265,489
100-249	235,590
250-499	101,561
500-999	56,746
1,000-4,999	55,575
5,000-9,999	8,518
10,000+	5,810

Selections by Sales Volume

Under \$500K	34,215
\$500,000 to \$1 Million	100,901
\$1 Million to \$2.5 Million	320,287
\$2.5 Million to \$ 5 Million	308,005
\$5 Million to \$10 Million	278,163
\$10 Million to \$50 Million	373,323
\$50 Million to \$100 Million	75,594
\$100 Million to \$500 Million	79,170
\$500 Million to \$1 Billion	18,804
1 Billion & Over	40,888

State counts available upon request.



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Pricing 25% Commission to Recognized Brokers

Base	\$ 80/M	Keycode	\$ 3/M
Minimum Order	\$ 250/F	Title Address	\$ 5/M
Unlimited Use	\$ 160/M	E-Mail Delivery	\$ 25/F
Minimum Unlimited	\$ 500/F	Diskette	\$ 25/F
SCF/County/Zip	\$ 5/M	CD-Rom	\$ 25/F
State	No Charge	Phones	\$ 15/M
Job Title	\$ 5/M	Fax Numbers	\$ 45/M
Employee Size	\$ 5/M		
Sales Volume	\$ 5/M		
Gender	\$ 5/M		

Contact

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