

HUGO DUNHILL MAILING LISTS SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS 11211 John Galt Boulevard Omaha, NE 68137 Toll Free: 800-223-6454 www.hdml.com DB Source Business and Executive Database

List: 6099

Count: 16,927,895

DB Source Business and Executive Database

38% Male 19% Female 84% Zip + 4 84% Phones 21% Fax Numbers 12 % Email Addresses

This file features14 million businesses and 16 million executives at business addresses.

Our DB Source Business and Executive Database is multi-sourced using yellow pages and business white pages, along with annual reports, government data, business directories, corporate and executive registers, and public records. In order to ensure accuracy, the file is then put through a telephone verification process to update and obtain additional information such as employee size, key contact name and primary SIC code.

Reach DB Source Businesses and Executives for offers on Seminars, Subscriptions, Books, Recruitment and any other Business-related offer.

The DB Source Business and Executive Database list is NCOA'd Quarterly.

Selections by Job Function/Title

	W 1100	
Administrator	85,030	
Chief Executive Officer	66,083	
Chief Financial Officer	31,021	
Chief Marketing Officer	6,589	
Chief Operating Officer	12,374	
Chief Technology Officer	10,576	
Controller	13,923	
Director	145,852	
Educator	20,455	
Engineering/Technical	24,859	
Executive Officer	63,182	
Finance Executive	100,711	
General Manager	57,056	
Government Professional	3,181	
Human Resources Exe	61,653	
Information Technology	50,760	
International Responsibility	628	
Library Professional	11,701	
Manager	645,510	
Manufacturing Executive	9,342	
Marketing Executive	89,519	
Office Manager	137,044	
Operations Executive	40,821	
Other Contacts	62,866	
Owner	673,271	
Partner	59,135	
President	237,890	
Principal	20,448	
Principal – Education	115,189	
Professional	78,944	
Public Relations	4,552	
Publisher/Editor	7,545	
Purchasing	26,440	
Religious Director	85,534	
Sales Executive	103,305	
Strategic Planning	7,437	
Superintendent	13,034	
Vice President	94,070	



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Selections by Employee Size

1-4	527,039	
5-9	588,564	
10-19	713,336	
20-49	756,009	
50-99	495,443	
100-249	332,322	
250-499	77,145	
500-999	34,938	
1,000-4,999	13,630	
5,000 & Over	779	

Selections by Sales Volume

Under \$500K	332,725
\$500,000 to \$1 Million	360,080
\$1 Million to \$2.5 Million	602,467
\$2.5 Million to \$ 5 Million	405,638
\$5 Million to \$10 Million	384,432
\$10 Million to \$50 Million	526,100
\$50 Million to \$100 Million	111,218
\$100 Million to \$500 Million	92,533
\$500 Million to \$1 Billion	13,619
1 Billion & Over	20,204

State counts available upon request.

Pricing 25% Commission to Recognized Brokers

Base Minimum Order Unlimited Use Minimum Unlimited SCF/County/Zip State Job Function/Title Employee Size Sales Volume	\$ 5/M No Charge \$ 5/M \$ 5/M \$ 5/M	Keycode Title Address E-Mail Delivery Diskette CD-Rom Phones Fax Numbers	\$ 3/M \$ 5/M \$ 25/F \$ 25/F \$ 25/F \$ 15/M \$ 45/M
Gender	\$ 5/M		

Contact

Tel: 800-223-6454

Email: counts@hdml.com