



**Hospital Personnel**

**Count: 106,384**

**48% Male      45% Female      100% Zip + 4      99% Phones      98% Fax Numbers**

This brand new file features 106,384 department heads, directors, and program coordinators at 5,470 government, proprietary, and non-profit hospitals.

Selections available include employee size, number of beds, type of hospital, and job function.

**Selections by Employee Size**

Under 10	183
10 - 24	185
25 - 49	469
50 - 99	4,098
100 - 249	17,901
250 - 499	20,222
500 - 999	20,739
1,000 +	39,692

**Selections by Number of Beds**

Under 10	189
10 - 24	3,795
25 - 49	15,000
50 - 99	17,739
100 - 249	31,927
250 - 499	19,915
500 - 999	6,610
1000 +	389

**Selections by Type of Hospital**

For Profit	15,248
Government	15,145
Non-Profit	73,278
Physician-Owned	228

**Selections by Job Title**

Administration	18,258
Ambulatory Services - Director of	419
Anesthesiology - Chief of	1,495
Biomedical Engineer	920
Blood Bank - Director of	1,267
Building Maintenance Manager	495
Business Development Director	834
Business Manager	2,106
Case Manager	916
Catheterization Lab Director	1,202
Central Supply Director	1,423
Chairman	1,866
Chief Financial Officer	4,120
Chief Operating Officer	3,162
Chief Pathologist	1,779
Dentistry - Chief of	225
Dialysis/Hemodialysis	199

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**Selections by Job Title - (Continued)**

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Director of Patient Care	1,021
Director of Reimbursement	600
Director of Social Services	2,929
Emergency Room Nursing	1,829
Emergency Room Services Chief	2,980
Facility Manager	1,037
Formulary - Head	466
Home Health Care Coordinator	1,330
Hospice Services	317
Housekeeping - Director of	1,964
Human Resources Administrator	4,415
Infection Control - Director of	2,544
In-Service Education Coordinator	1,581
Intensive Coronary Cardiology	742
Librarian	1,390
Manager Information Services	2,173
Marketing Research Director	1,220
Materials Management Director	1,587
Medical Affairs/Physician	1,863
Medical Records Director	3,431
Medical Staff Coordinator	4,443
Nurse Supervising Surgical Care	1,497
Nursing Services	4,495
Nutrition Director	2,627
Ob/Gyn - Chief of	2,851
Occupational Therapy - Director of	1,363
Oncology Director	442
Operations Manager	3,620
Outpatient Services	464
Payer Contracting	270
Pharmacist	3,295
Physical Plant Director	1,030
Physical Therapist	2,602
Physician Recruitment	623
Plant Engineer	2,149
President/Chief Executive Officer	4,917
Public Relations Manager	2,467
Purchasing Director/Agent	3,072
Radiology	2,960
Respiratory/Cardiopulmonary	2,754
Risk Manager	3,654
Security Analyst	2,341
Webmaster	409



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 Toll Free: 800-223-6454 www.hdml.com

**Hospital Personnel**

**List: 1215-3**

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**State Counts**

<b>AK</b>	381	<b>HI</b>	501	<b>MI</b>	3,141	<b>NV</b>	650	<b>TN</b>	2,455
<b>AL</b>	2,258	<b>IA</b>	2,466	<b>MN</b>	2,468	<b>NY</b>	6,010	<b>TX</b>	7,195
<b>AR</b>	1,570	<b>ID</b>	794	<b>MO</b>	2,514	<b>OH</b>	3,884	<b>UT</b>	810
<b>AZ</b>	1,342	<b>IL</b>	4,244	<b>MS</b>	1,706	<b>OK</b>	1,861	<b>VA</b>	2,498
<b>CA</b>	8,474	<b>IN</b>	2,557	<b>MT</b>	669	<b>OR</b>	1,246	<b>VI</b>	--
<b>CO</b>	1,546	<b>KS</b>	2,005	<b>NC</b>	2,702	<b>PA</b>	4,429	<b>VT</b>	396
<b>CT</b>	1,110	<b>KY</b>	2,061	<b>ND</b>	837	<b>PR</b>	565	<b>WA</b>	1,835
<b>DC</b>	301	<b>LA</b>	2,320	<b>NE</b>	1,685	<b>RI</b>	298	<b>WI</b>	2,589
<b>DE</b>	189	<b>MA</b>	2,033	<b>NH</b>	702	<b>SC</b>	1,563	<b>WV</b>	1,221
<b>FL</b>	4,970	<b>MD</b>	1,373	<b>NJ</b>	2,022	<b>SD</b>	883	<b>WY</b>	581
<b>GA</b>	3,189	<b>ME</b>	602	<b>NM</b>	683	<b>Total</b>	<b>106,384</b>		

**Pricing 25% Commission to Recognized Brokers**

<b>Base</b>	<b>\$ 80/M</b>	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M

**Contact**

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