

HUGO DUNHILL MAILING LISTS

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS 11211 John Galt Boulevard Omaha, NE 68137 Toll Free: 800-223-6454 www.hdml.com

Group Practices & Physicians

List: 4005-5

Count: 202,266

Group Practices & Physicians

62 % Phones 97% Zip + 4 52% Fax Numbers

This file reaches group practices and the physicians in these practices. A group practice is one with two or more physicians who spend at least 75% of their time seeing patients. These physicians have sought to ease some of the burdens of private practice by sharing resources to deal with HMO's and insurance companies, government paperwork, promotion and financing. With size, however, comes complexity.

These practices are ideal prospects for business and medical software, seminars, professional, financial, business and continuing education offers and much more.

Reach Group Practices & Physicians for offers on Seminars, Subscriptions, Books, Recruitment and any other medically related offer.

The Group Practices & Physicians list is NCOA'd Quarterly.

State counts available upon request.

Selections by Practices Specialty

Addiction Medicine Adolescent Medicine Allergy Allergy & Immunology Anesthesiology Cardiac Electro Diagnostic Internal Medicine Cardiovascular Disease Critical Care Medicine Dermatology Diabetes Emergency Medicine	113 1,127 1,051 247 10,547 110 7,421 225 3,444 917 6,406
Endocrinology Endocrinology - Diabetes and Metabolism	357 336
Family Medicine	31,803
Gastroenterology	4,808
General Practice	1,177
General Preventive Med	334
Genetics	123
Geriatric Medicine/Internal Medicine	186
Geriatrics	185
Gynecology	8,804
Hematology	2,255
Hematology/Oncology	463
Hospitalist	427
Infectious Diseases	1,275
Internal Medicine	33,248
Interventional Cardiology	139
Legal Medicine	282
Neonatal-Perinatal Medicine	849
Nephrology	821
Neurological Surgery	1,093
Neurology	1,152
Neurology Child	215
Nuclear Medicine	221
Obstetrics & Gynecology	3,829
Occupational Medicine	196
Oncology - Medical	1,255
Oncology - Radiation	566
Ophthalmology	6,681
Orthopedic Surgery	8,475



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Selections by Number of Doctors in an office

2-4 Doctors at Office 5 5-9 Doctors at Office 3 10 - 19 Doctors at Office 1 20 - 49 Doctors at Office 1 50 - 99 Doctors at Office	1,329 1,559 4,539 9,986 9,079 7,989
	7,063

Pricing 25% Commission to Recognized Brokers

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Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M
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Contact

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