

## **HUGO DUNHILL MAILING LISTS**

SALES LEADS \* PROSPECTING LISTS \* E-MAIL LISTS 11211 John Galt Boulevard Omaha, NE 68137 Toll Free: 800-223-6454 www.hdml.com

AAA - Lawyers Masterfile

List: 1419-3

Lawyers Masterfile Count: 791,481 Emails: 177,709

69% Male 98% Zip + 4 28% Phones 27% Fax Numbers 22% Email Records

This is the most comprehensive, 100% compiled Lawyers file available today. This file includes sole practitioners and lawyers in law firms. Selections are available by job function, specialty and firm size. Lawyers are among the highest paid and skilled professionals available. They are often decisive, mail responsive and high-end consumers.

## **Selections by Job Function**

Associate	118,930
Attorney	15,598
Counsel	16,053
General Counsel	83
Managing Partner	4,472
Member	285,306
Of Counsel	21,548
Paralegal	7
Partner	88,659
Principal	11,890
Senior Associate	1,975
Shareholder	19,617

#### Selections by Lawyer Specialty

Mergers, Acquisitions & Divestitures 15,904 Negligence 10,045 Personal Injury 75,255 Probate/Estate/Wills 127,416
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## Selections by Lawyer Specialty - Continued

Products Liability	36,004
Professional Liability	7,649
Real Estate	97,008
Securities	22,107
Social Security	5,031
Taxation	25,958
Technology & Science	11,667
Torts	16,770
Transportation	24,548
Zoning, Planning & Land Use	13,106
Immigration & Naturalization	8,976

# **Selections by Firm Size**

Sole Practitioner	341,368
2-4	135,874
5-9	72,246
10-19	60,611
20-49	69,245
50-99	43,541
100-499	62,484
500-999	6,112

# **Selections by Type of Address**

**Business Address** 592,299 3-Line Address 199,182

## **State Counts**

AK AL AR	1,629 10,155 3,577	HI IA ID	2,768 4,239 2,920	MI MN MO	23,406 13,347 13,312	NV NY OH	5,982 85,911 23,241	TN TX UT	12,031 53,803 4,305
ΑZ	10,117	IL	37.234	MS	5,993	OK	7,971	VA	16,521
CA	106,726	IN	9,888	MT	2,314	OR	8,795	VI	219
CO	13,040	KS	4,514	NC	19,766	PA	30,592	VT	1,429
CT	10,821	KY	9,142	ND	<sup>^</sup> 11	PR	1,364	WA	19.467
DC	22,286	LA	11,978	NE	3,134	RI	3,398	WI	9.482
DE	2,208	MA	31,024	NH	2,448	RI SC	8,619	WV	3,524
FL	46,391	MD	13,115	NJ	23,730	SD	1,108	WY	3,524 1,277
GΔ	24 297	MF	2 822	NM	4 090	Total	791 481		,

#### **Pricing** 25% Commission to Recognized Brokers

Base	\$ 80/M	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF ,	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sort	\$ 5/M	Zip Codes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	State	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charge	Fax Numbers	\$ 45/M
Email Records	\$350/M, min. 5000				

Contact Information - Tel: 800-223-6454 Email: counts@hdml.com