

HUGO DUNHILL MAILING LISTS

SALES LEADS * PROSPECTING LISTS * E-MAIL LISTS 11211 John Galt Boulevard Omaha, NE 68137 Toll Free: 800-223-6454 www.hdml.com

Hospital Personnel

List: 1215-3

Hospital Personnel Count: 106,384

48% Male 45% Female 100% Zip + 4 99% Phones 98% Fax Numbers

This brand new file features 106,384 department heads, directors, and program coordinators at 5,470 government, proprietary, and non-profit hospitals.

Selections available include employee size, number of beds, type of hospital, and job function.

Selections by Employee Size

Selections by Number of Beds

Under 10	189
10 - 24	3,795
25 - 49	15,000
50 - 99	17,739
100 - 249	31,927
250 - 499	19,915
500 - 999	6,610
1000 +	389

Selections by Type of Hospital

For Profit	15,248
Government	15,145
Non-Profit	73,278
Physician-Owned	228

Selections by Job Title

Administration	18,258
Ambulatory Services - Director of	419
Anesthesiology - Chief of	1,495
Biomedical Engineer	920
Blood Bank - Director of	1,267
Building Maintenance Manager	495
Business Development Director	834
Business Manager	2,106
Case Manager	916
Catheterization Lab Director	1,202
Central Supply Director	1,423
Chairman	1,866
Chief Financial Officer	4,120
Chief Operating Officer	3,162
Chief Pathologist	1,779
Dentistry - Chief of	225
Dialysis/Hemodialysis	199



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Selections by Job Title - (Continued)

Director of Patient Care Director of Reimbursement Director of Social Services Emergency Room Nursing Emergency Room Services Chief Facility Manager Formulary - Head Home Health Care Coordinator Hospice Services Housekeeping - Director of Human Resources Administrator Infection Control - Director of In-Service Education Coordinator Intensive Coronary Cardiology Librarian Manager Information Services Marketing Research Director Materials Management Director Medical Affairs/Physician Medical Records Director Medical Staff Coordinator Nurse Supervising Surgical Care Nursing Services Nutrition Director Ob/Gyn - Chief of Occupational Therapy - Director of Oncology Director Operations Manager Outpatient Services Payer Contracting Pharmacist Physical Plant Director Physical Therapist Physician Recruitment Plant Engineer President/Chief Executive Officer Public Relations Manager Purchasing Director/Agent Radiology Respiratory/Cardiopulmonary Risk Manager Security Analyst	1,021 600 2,929 1,829 2,980 1,037 466 1,330 317 1,964 4,415 2,544 1,581 742 1,390 2,173 1,220 1,587 1,863 3,431 4,443 1,497 4,495 2,627 2,851 1,363 442 3,620 464 270 3,295 1,030 2,602 623 2,149 4,917 2,960 2,754 3,654 2,960 2,754 3,654 2,754 2,960 2,754 3,654 2,754 2,960 2,754 3,654 2,754 2,960 2,754 3,654 2,754 2,960 2,754 3,654 2,754 2,960 2,754 3,654 2,754 2,960 2,754 3,654 2,75
Webmaster	409



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State Counts

AK	381	HI	501	MI	3,141	NV	650	TN	2,455
ĂΪ	2,258	IA IA	2,466	MN	2,468	NY	6,010	TX	7,195
AR AZ	1,570 1,342	ID IL	794 4.244	MO MS	2,514 1,706	OH OK	3,884 1,861	UT VA	810 2,498
ĈĀ	8,474	ίħ	2,557	МŤ	669	ÖR	1,246	Ϋ́ι	2,430
CO	1,546	KS	2,005	NC	2,702	PA	4,429	VT	396
CT	1,110	ΚY	2,061	ND	837	PR	565	WA	1,835
DC DE	301 189	LA MA	2,320 2,033	NE NH	1,685 702	RI SC	298 1,563	WI WV	2,589 1,221
FL	4,970	MD	1,373	ŇĴ	2,022	ŠĎ	883	ŴÝ	581
GA	3,189	ME	602	NM	683	Total	106,384		

Pricing 25% Commission to Recognized Brokers

Base	\$ 80/M	Title Address	\$ 5/M	Cheshire	No Charge
Minimum Order	\$ 250	Job Title	\$ 5/M	PS Labels	\$ 7/M
Unlimited Use	\$ 160/M	Gender	\$ 5/M	Galley	\$ 10/M
Duplicate Set	\$ 40/M	SCF	\$ 5/M	Diskette	\$ 25/F
Run Charges	\$ 10/M	County	\$ 5/M	CD-Rom	\$ 25/F
Special Sŏrt	\$ 5/M	Zip Códes	\$ 5/M	E-mail Delivery	\$ 25/F
Size Select	\$ 5/M	Sťate	No Charge	Phones	\$ 15/M
Key Code	\$ 3/M	Zip + 4	No Charğe	Fax Numbers	\$ 45/M

Contact

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